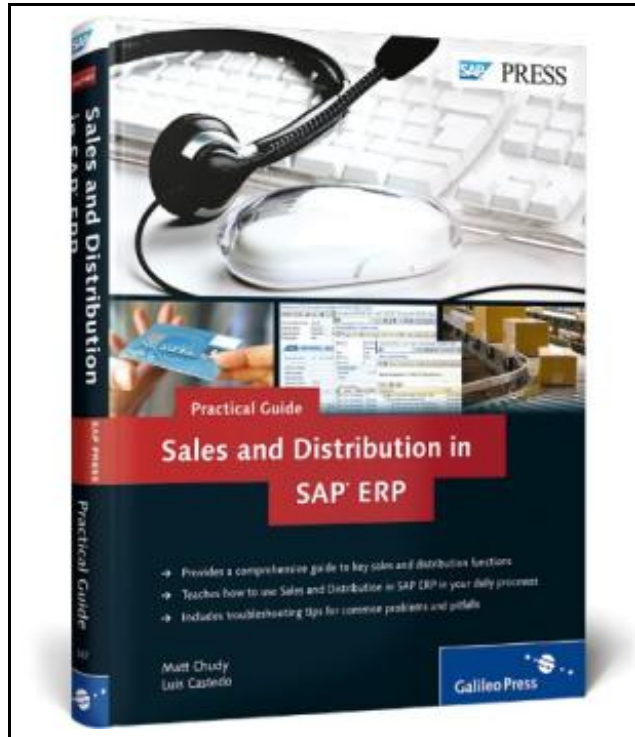# Practical Guide to Sales and Distribution in SAP ERP

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PRACTICAL GUIDE TO SALES AND DISTRIBUTION IN SAP ERP

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SAP Press. Paperback. Book Condition: new. BRAND NEW, Practical Guide to Sales and Distribution in SAP ERP, M. Chudy, Leopoldo Castedo, This book focuses on the practical, day-to-day requirements of working with Sales and Distribution (SD) in SAP ERP. You ll learn how to perform transactions with fewer steps and less effort, and discover how to troubleshoot minor problems and system issues. In addition to the core areas of sales and distribution, such as sales, pricing, delivery, transportation, and billing, you ll also find coverage of more advanced topics, like special sales processes (cross-company and third party) and reporting. Each chapter provides you with the menu paths and transaction codes that are used to execute each of the many detailed examples. Comprehensive Coverage of SD Learn how to make the best use of Sales and Distribution in SAP ERP in your daily work. Tips and Tricks for Your Daily Work Maximize your time with the various tips and tricks designed to help you get everything you need out of the most common processes, tasks, and features. Step-by-Step Walkthroughs Master even the most complex functions in Sales and Distribution using step-by-step walkthroughs, enhanced with screenshots and useful tips. Reports and Tools for Data Analysis Uncover the reports and tools in SD to enable you to make decisions and evaluate data more efficiently. Real-World Examples and Insight Use the expert advice and insight provided throughout to help you with your own SD processes. Highlights * Pre-sales * Sales Order Processing * Availability Check * Pricing * Delivery * Picking * Shipping & Transportation * Billing * Reports and Analytics.

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